CURRICULUM VITAE

BISHAN PARKASH

H.No.D-98, SARASWATI ENCLAVE

GURGAON, HARYANA -122001

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Career Objective

* To associate myself with an esteemed organization and apply my theoretical and practical knowledge for the growth of the organization and prove myself as an asset by achieving perfection in the area of work assigned to me.

Work Profile

* Currently working as **Assistant Manager** Branch relationship partner *in* Branch Banking with YES BANK LTD From 13 July 2015 To till Date.

Experience & Corporate Exposure

* Working experience more than 4 and half years in banking sector.
* Committed target, with conceptualizing, planning, execution, monitoring and ability to work well in Branch multiple Designations functions in every environments.

Current Responsibilities in yesbank.

* CASA handling with bank guidelines maintains relation with new and existing customers.
* Deal in Yes prosperity system in Branch Banking and also work on fee products.
* Work on I-track for all customers’ services query for services.

IndusInd bank- Relationship Officer (Assistant Manager) Branch banking

(March 2014 to 22nd may 2015 )

Responsibilities:

* Customer Relationship Management. e.g. Non cash transactions, Statement, add change, pin generate, net banking activate, mobile banking, pos activation ,new cheqbook, bank statement
* Manage data in system share with all Branch staff and given response new emails.
* Work on Banka insurance, General Insurance, new CASA for bank.
* Providing basic banking services to the existing ones customers.
* Work on the lead tracking online, I-Track lead update, clear all exception for applications, all KYC and AML guidelines and following compliance directives for banking.
* To provide financial planning and investment Advice, e.g. HI, MF, FD, LAP, GI, HL.
* Planning & implementing the business strategies, joint field working with team members to motivate them & on field training

ICICI Bank Ltd- Junior Officer (July 2010 to Dec 2013)

Responsibilities:

* Ensure that value is maintained in the account and generate cross sell opportunities to increase the stickiness of the customers.
* Responsible for (CASA) verification of Account Opening forms (Saving, Salary, Current, Fixed deposits) as per Bank KYC norms.
* Adhering to all KYC guidelines and following compliance directives for banking.
* Basics service to all exiting customers and manage data.
* To analyze the banking pattern of customers and provide financial planning and investment advice.
* Achieving the self-monthly target as per provide by the bank

AWARDS AND ACHIEVEMENT

* Winner of CASA IDOL contest in 2010-11& 2011-12&2012-13for achieving 100% target of Branch.
* Certificate of appreciation from Regional Head for target sourcing on new NTB.
* Certificate of appreciation from Zonal Head for achieving NTB Value target.
* Winner of life Insurance drive achievement multiple times under cluster Branch.
* Appreciations certificate from RH in General Insurance 2 times in 2014.
* Revenue achievements awards in third party products LI,MF, from RH 2015.

PROFESSIONAL & EDUCATION QUALIFICATIONS

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| --- | --- | --- | --- |
| Degree/ Certificate | Institute/ University | Year of Passing | Marks/CGPA |
| Post-Graduation | M.D.University.Rohtak | 2013 | 55% |
| Graduation | P.University.Patiala | 2006 | 50% |
| Secondary School | B B.S.E.S.Haryana | 2002 | 55% |
| High School | B B.S.E.S.Haryana | 2000 | 63% |

TECHNICAL PROFICIENCY

Computer Skills:

* Proficient in MS office and all related applications
* Well versed with banking related interfaces like Finnacle, AOT, Corporate Infopool, and
* SFA.

HOBBIES

Reading Books

* Listening music
* Playing cricket

PERSONAL DETAILS

* Date of birth 1st Jan, 1986
* Father’s name Mr. MOTI LAL SHARMA
* Permanent Address H.No-192,WardNo-2,Gausal Road, GangsarJaito,

Disstt.-Faridkot.

State-Punjab-151202

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Date……..............

Place…………….. (BISHAN PARKASH)